

## KEY MARKET TAKEAWAYS

# IT'S MORE IMPORTANT THAN EVER TO PROTECT YOUR DEALS.

Most experts recommend homeowners save

**1-4%**

of their home's value

for future repairs and maintenance<sup>1</sup> – but that can be a tall order in today's economy.



**77%**

of homebuyers face unexpected repair costs in the first year of ownership<sup>2</sup> – 10% of those surveyed had surprise expenses as high as **\$10,000**.



**1 in 4** homeowners use their home warranty within the first 60 days.

**HSA<sup>SM</sup> Home Warranty** can help your clients close the gap with coverage for major part of the high-dollar home systems and appliances they rely on.



**Include an HSA Home Warranty on all your transactions.**

Contact your HSA market manager for more information or visit [onlinehsa.com](https://onlinehsa.com)



<sup>1</sup>Source: [www.statefarm.com/simple-insights/residence/how-to-budget-and-save-for-home-maintenance](https://www.statefarm.com/simple-insights/residence/how-to-budget-and-save-for-home-maintenance)

<sup>2</sup>Source: [www.cnbc.com/2022/02/22/3-in-4-homebuyers-face-unexpected-maintenance-costs-in-first-year](https://www.cnbc.com/2022/02/22/3-in-4-homebuyers-face-unexpected-maintenance-costs-in-first-year)

See the plan contract at [onlinehsa.com](https://onlinehsa.com) for coverage details, including service fees, limitations and exclusions. Coverage limits and charges for non-covered items may apply. Coverage not available in all areas.

New Jersey Residents: The product being offered is a service contract and is separate and distinct from any product or service warranty which may be provided by the home builder or manufacturer.

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